

Activity – Leadership style quiz

Circle the corresponding answer. Be extremely honest with yourself!

[A1] It's now time to share your idea. In sharing the idea that you feel will be very successful with your team you will

1. express your energy through moving around and facial expressions.
2. keep calm and composed.

[A2] You feel strongly about this idea because you have significant experience with the subject. To convey that, you share

1. stories and experiences that you know support the idea.
2. facts and data that you know support the idea.

[A3] The team has moved on to implement your idea. There are many tasks that need to be completed to accomplish the initial execution. You would prefer to

1. work as a team to complete the tasks together.
2. break up the tasks and have team members work separately accomplishing each sub-task.

[A4] A teammate who observed the disagreement asks how you feel. You

1. share your feelings with that team member and are grateful to have an outlet.
2. brush it off and manage your feelings inside of you.

[A5] This same team member tries to help mediate the conflict between you and the other team member. They begin to ask you to explain your position on the issue. You

1. tell the group exactly how you feel.
2. sit quietly and choose not to share your thoughts.

[A6] With the new team member caught up and your project underway, the team begins to judge how successful the project is. You prefer to judge based on

1. the success based on how well the team worked together.
2. how many sales the team was able to make.

[A7] Having completed the project your team must fill out peer evaluations forms. You expect that your team members will describe you as

1. playful and fun-loving.
2. serious and thoughtful.

[B1] Your teammates like your idea! One team member has offered to manage the implementation of this idea. You

1. respectfully decline the team member's offer because you wish to take charge of the project.
2. Welcome the leadership from your teammate and look forward to participating in the implementation under the team member's direction.

[B2] The team now needs to make choices about the direction of the project. After each team member shares their opinion, they ask you to share your opinion on the best process moving forward. You share that you are more interested in

1. beginning right away and taking larger risks to learn through trial and error.
2. spending more time planning and developing a list of options.

[B3] The team has begun executing the project and has come across some challenges. You disagree with a team member. You

1. talk to them openly about the issue.
2. avoid talking to that person about the issue.

[B4] The team member who disagreed with you has left the team. A new member has replaced him.

1. You approach them to get to know them and to help them get caught up on the project.
2. wait for them to approach you about any questions they have.

[B5] The team and your business has been recognized by the directors of the Academy as a model project. You

1. are disappointed that the directors did not recognize you personally for the original idea.
2. congratulate your team members for making the business what it is through all their efforts.